

# The (unfortunate) complexity of the economy

15 years of 'Econophysics': a personal view\*

see: Nature (30 Oct 2008)  
& Physics World (April 2009)

J.P. Bouchaud, Capital Fund Management

\*Note: arXiv/q-fin since Dec. 2008; ca. 1000 papers

# The Sacred Cows of Theoretical Economics...

- We are asked to believe that, as a good working hypothesis for human behaviour:
- Agents are infinitely rational, their decisions result from maximizing a utility function
- All possible future states of the world are known, with their probabilities: Risk but no radical uncertainty (J. M. Keynes)
- Markets are in “equilibrium”: prices are such that supply meets demand, (nearly) instantaneously.

# The Sacred Cows of Theoretical Economics

- → **Efficient market theory**: Market prices reflect faithfully the **Fundamental Value** of assets and only move because of **exogeneous** unpredictable news.
- **Mechanism**: Any error or mispricing would be **arbitraged away** by informed rational agents and disappears (??)
- Platonian markets which merely **reveal** fundamental values **without influencing them** – or is it a mere tautology??

# The Sacred Cows of Theoretical Economics

- In the extreme incarnation of EMT, prices should move with no, or very little trades – barring silly noise traders
- Crashes can only be exogenous, not induced by markets dynamics itself – oh really??

## ...with serious political consequences

- Markets allow optimal allocation of resources, including human (??)
- A rational theory of unemployment, drug addiction, etc.
- Any constraint (“imperfection”) drives the market away from efficiency → deregulation (??)

# The Aftermath

- *Those of us who have relied on the self-interest of lending institutions, myself included, are in a state of shocked disbelief...Yes, I've found a flaw [in the theory]. I don't know how significant or permanent it is. But I've been very distressed by that fact.*

Alan Greenspan, October 2008 (!!!)

- *Do you guys really believe that?*

Phil Anderson, Santa Fe, 1987 (The first econophysics meeting)

# More Sacred Cows – Mathematical Finance

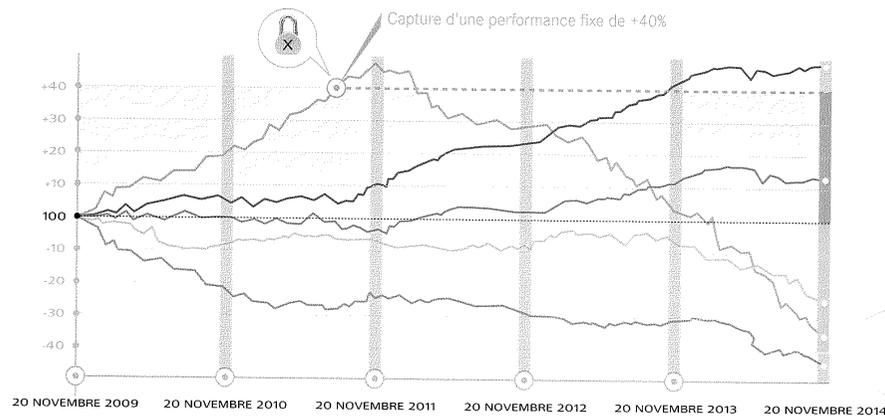
- The Black-Scholes theory of options: Prices can be modelled as a Geometric Brownian Motions → zero risk hedge (??)
- An option is an insurance on the future movements of a stock, currency, oil, etc.
- Zero Risk + the Absence of Arbitrage opportunities principle → unique price for the option
- Stock markets allow one to be bet on the average price change, option markets on the variance !

LCL CAPTURE 40 et LCL CAPTURE 40 VIE sont des Fonds Commun de Placement dont la performance à l'échéance de la formule dépend de l'évolution du DJ Euro Stoxx 50 (hors dividende). Cet indice regroupe les 50 plus grosses capitalisations boursières de la zone Euro.

## FONDS STRUCTURÉS

# LCL CAPTURE 40

# LCL CAPTURE 40 VIE



Courbes d'évolutions fictives destinées uniquement à illustrer le mécanisme de remboursement à l'échéance du fonds.  
Ces chiffres sont donnés à titre indicatif. Ils ne préjugent en rien de l'évolution du DJ Euro Stoxx 50.

## 5 HYPOTHÈSES

### DE VALORISATION DE VOTRE INVESTISSEMENT EN FONCTION DE L'ÉVOLUTION DU DJ EURO STOXX 50 (HORS DIVIDENDE).

#### HYPOTHÈSE 1

Si la performance du DJ Euro Stoxx 50 (hors dividende) est supérieure ou égale à 40%<sup>(1)</sup> à l'échéance ou en cours de vie, **vous bénéficiez d'une performance fixe de +40%<sup>(1)</sup> (soit un rendement annuel de 6,96%).**

#### HYPOTHÈSE 2

Si la performance du DJ Euro Stoxx 50 (hors dividende) est comprise entre 0 et +40%<sup>(1)</sup> à l'échéance et si elle n'a jamais dépassé les 40%<sup>(1)</sup> en cours de vie, **vous bénéficiez de l'intégralité de la performance de l'indice.**

#### HYPOTHÈSE 3

Si la performance du DJ Euro Stoxx 50 (hors dividende) est comprise entre 0 et -40%<sup>(1)</sup> à l'échéance et si elle n'a jamais dépassé les 40%<sup>(1)</sup> en cours de vie, **votre capital est protégé.**

#### HYPOTHÈSE 4

Dès que l'indice DJ Euro Stoxx 50 (hors dividende) franchit au moins une fois +40%<sup>(1)</sup> en cours de vie, quelle que soit l'évolution ultérieure de l'indice, **vous bénéficiez d'une performance fixe de +40%<sup>(1)</sup> (soit un rendement annuel de 6,96%).**

#### HYPOTHÈSE 5

Si la performance du DJ Euro Stoxx 50 (hors dividende) est inférieure à -40%<sup>(1)</sup> à l'échéance et si elle n'a jamais dépassé les +40%<sup>(1)</sup> en cours de vie, **votre investissement subit une perte en capital égale à la baisse de l'indice.**



# I. Methodological issues/Resistance to change

- Theoretical economists tend to prefer proving theorems and are suspicious of exploratory numerical simulations

*Done properly, computer simulation represents a kind of telescope for the mind, multiplying human powers of analysis and insight just as a telescope does our powers of vision*

Marc Buchanan, This Economy does not Compute, October 2008 (NY Times)

- Is it really better to stick with the implausible but **rigorous theory** of perfectly rational agents rather than to venture into modelling the **infinite number of ways agents can be irrational**?
- *These concepts are so strong that they supersede any empirical observation – Anonymous referee*

# I. Methodological issues/Resistance to change

- Economics/Financial engineering over-mathematized: more emphasis on **axioms/equations** than on **intuition/mechanisms**, partially responsible (in my view) for the current crisis
- *As I see it, the economics profession went astray because economists, as a group, mistook beauty, clad in impressive-looking mathematics, for truth.*

**Paul Krugman**, How Did Economists Get It So Wrong, September 2009  
(NY Times)

- *Research tended to be motivated by the internal logic (...) and esthetic puzzles of established research programmes rather than by a powerful desire to understand how the economy works - let alone how the economy works during times of stress and financial instability.*

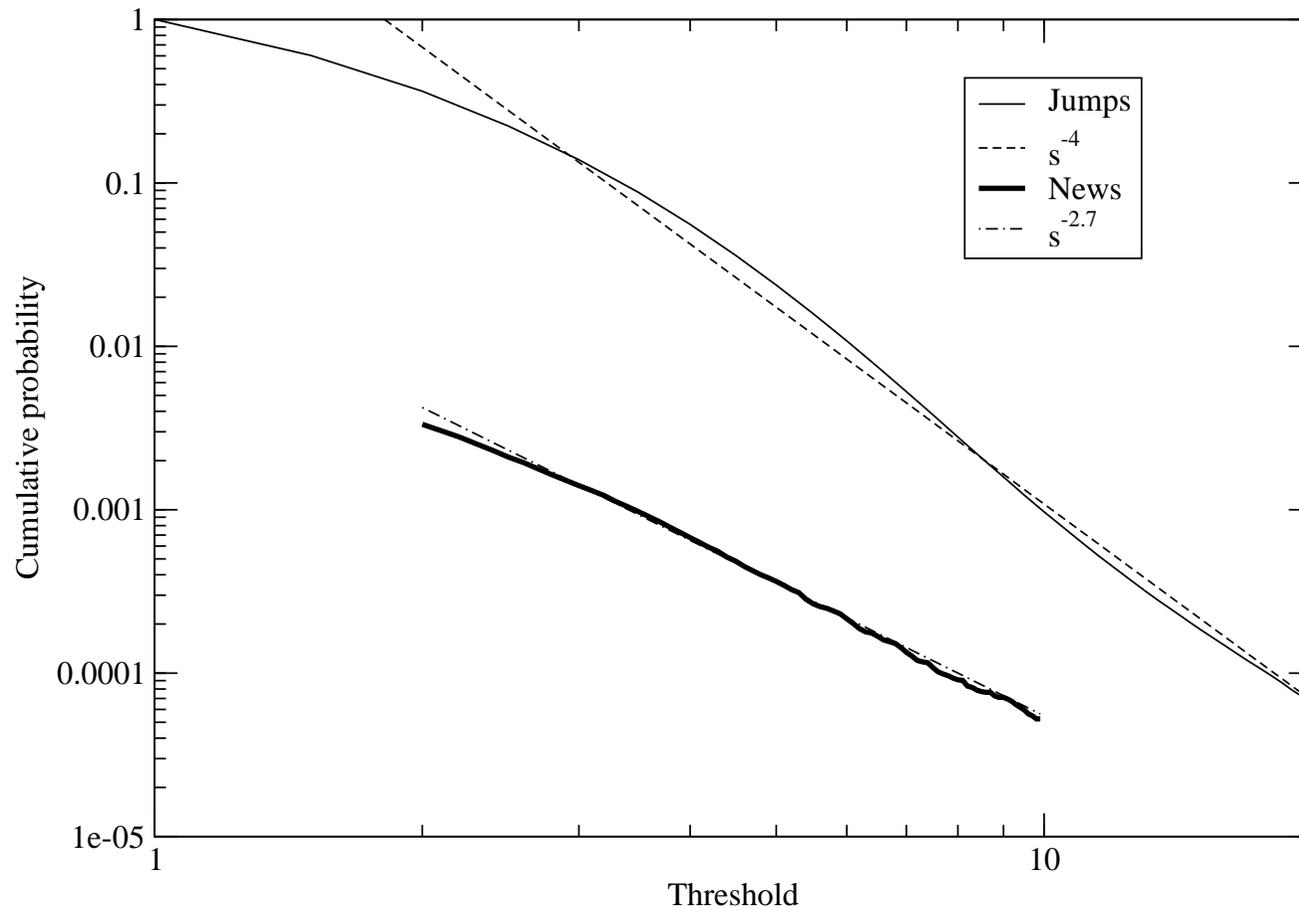
**Willem Buiter**, The unfortunate uselessness of most state of the art academic monetary economics, March 2009

# Some empirical facts

- Financial markets offer **Terabytes of information** (weekly) to try to investigate why prices move
- **A) Are news really the main determinant of volatility? Exogenous vs. endogenous dynamics**
- **B) Are price really such that supply instantaneously equals demands? How fast information is included in prices?**

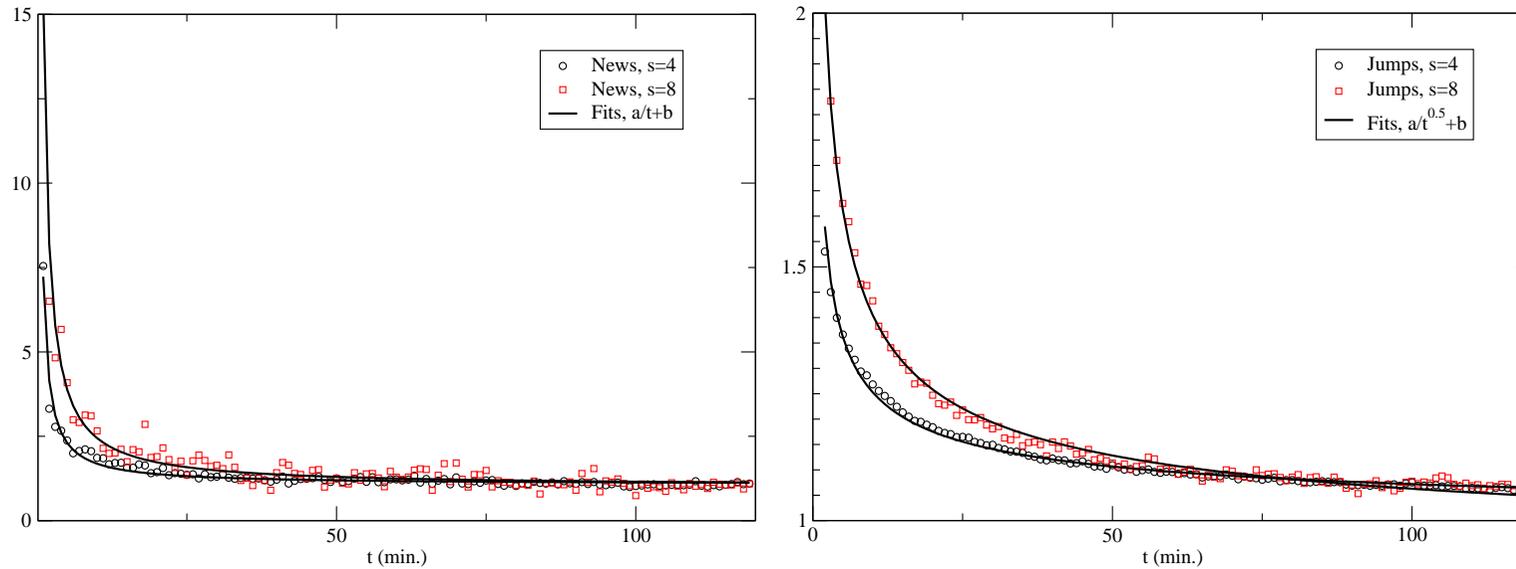
## II-A. Exogenous or endogenous dynamics?

- Yes, **some** news make prices jump, sometimes a lot, but **jump freq. is much larger than news freq.**
- On stocks, **only  $\sim 5\%$**  of  $4 - \sigma$  jumps can be attributed to news, most jumps appear to be **endogeneous**
- Different statistics: **return distributions** and **'aftershocks'** (volatility relaxation)



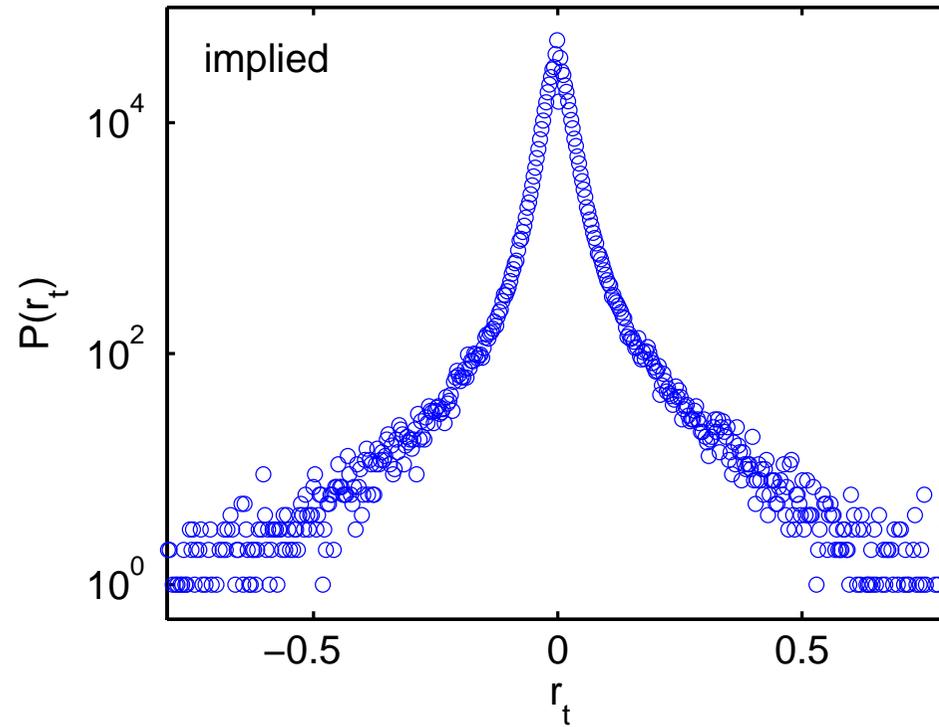
Power-law distribution of news jumps and no-news jumps. With  
[A. Joulin](#), [D. Grunberg](#), [A. Lefevre](#)

# Two jump types: Aftershocks



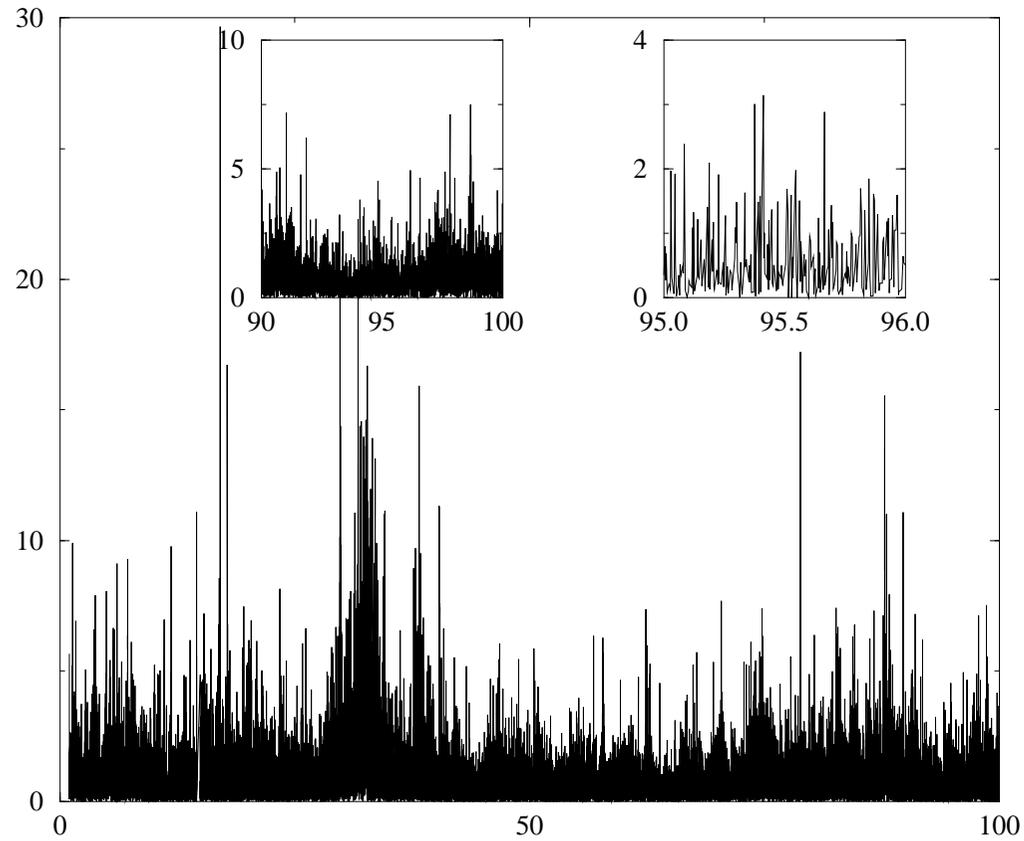
Volatility relaxation after news ( $t^{-1}$ , left) and endogenous jumps ( $t^{-1/2}$ , right). With [A. Joulin](#), [D. Grunberg](#), [A. Lefevre](#)

# Power-law tails



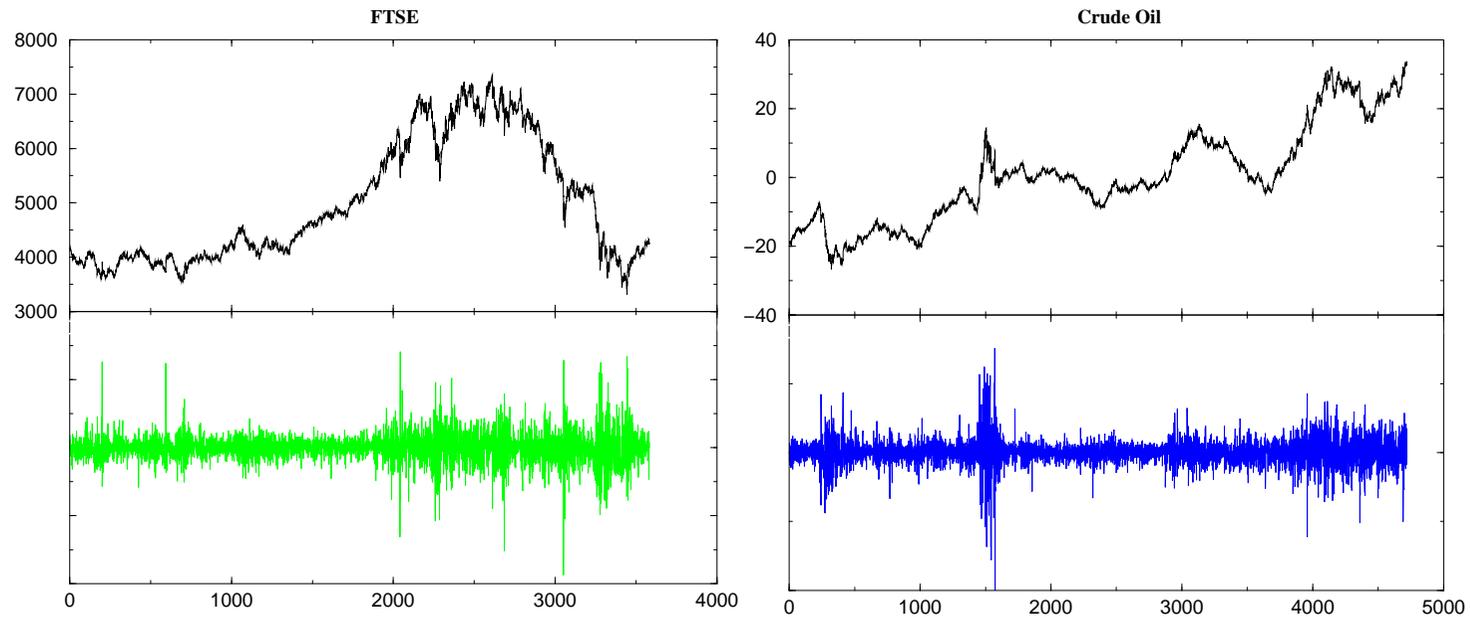
Power-law distribution of daily volatility moves on option markets or *any other traded stuff*

# Multiscale intermittency



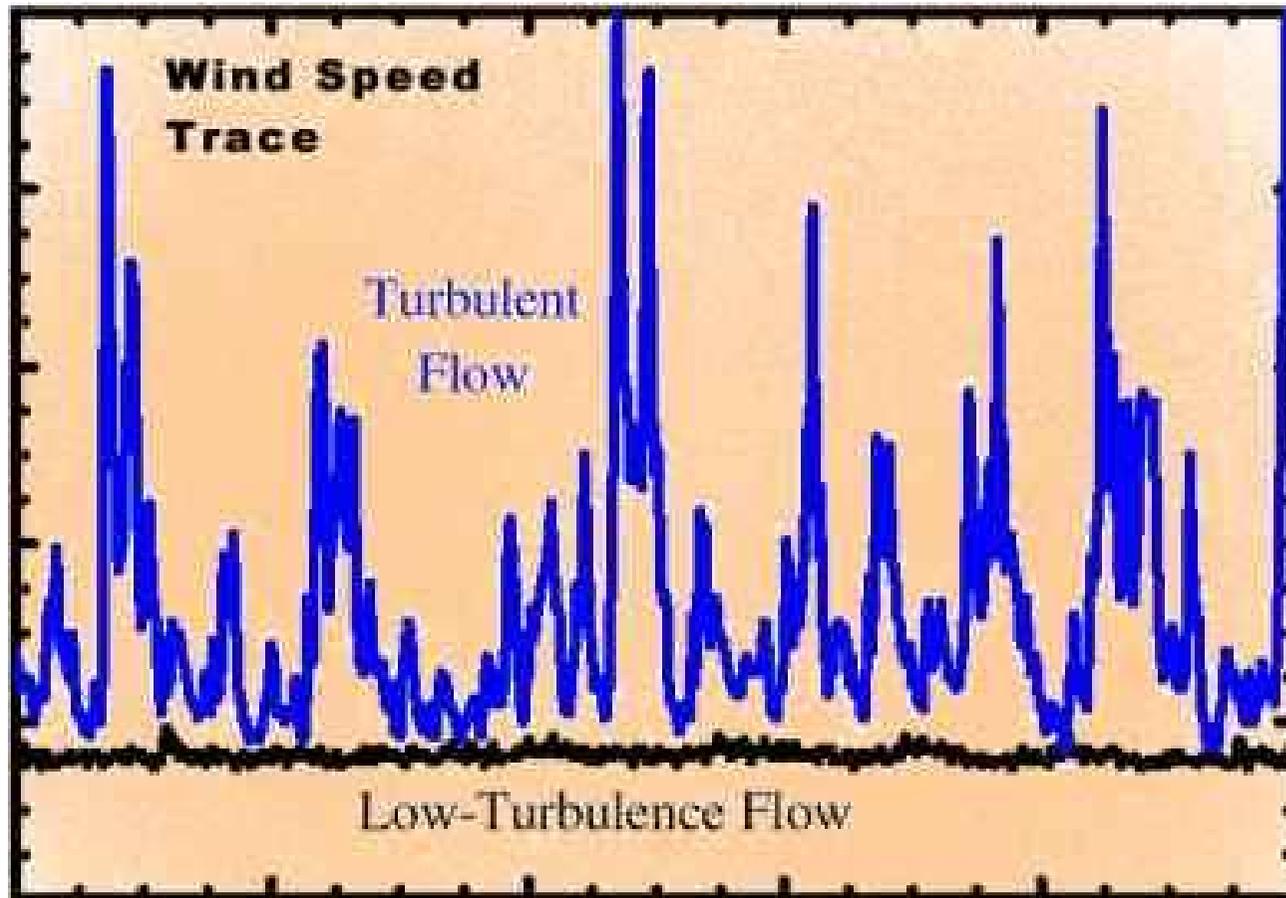
Excess volatility, with long range memory

# Other examples



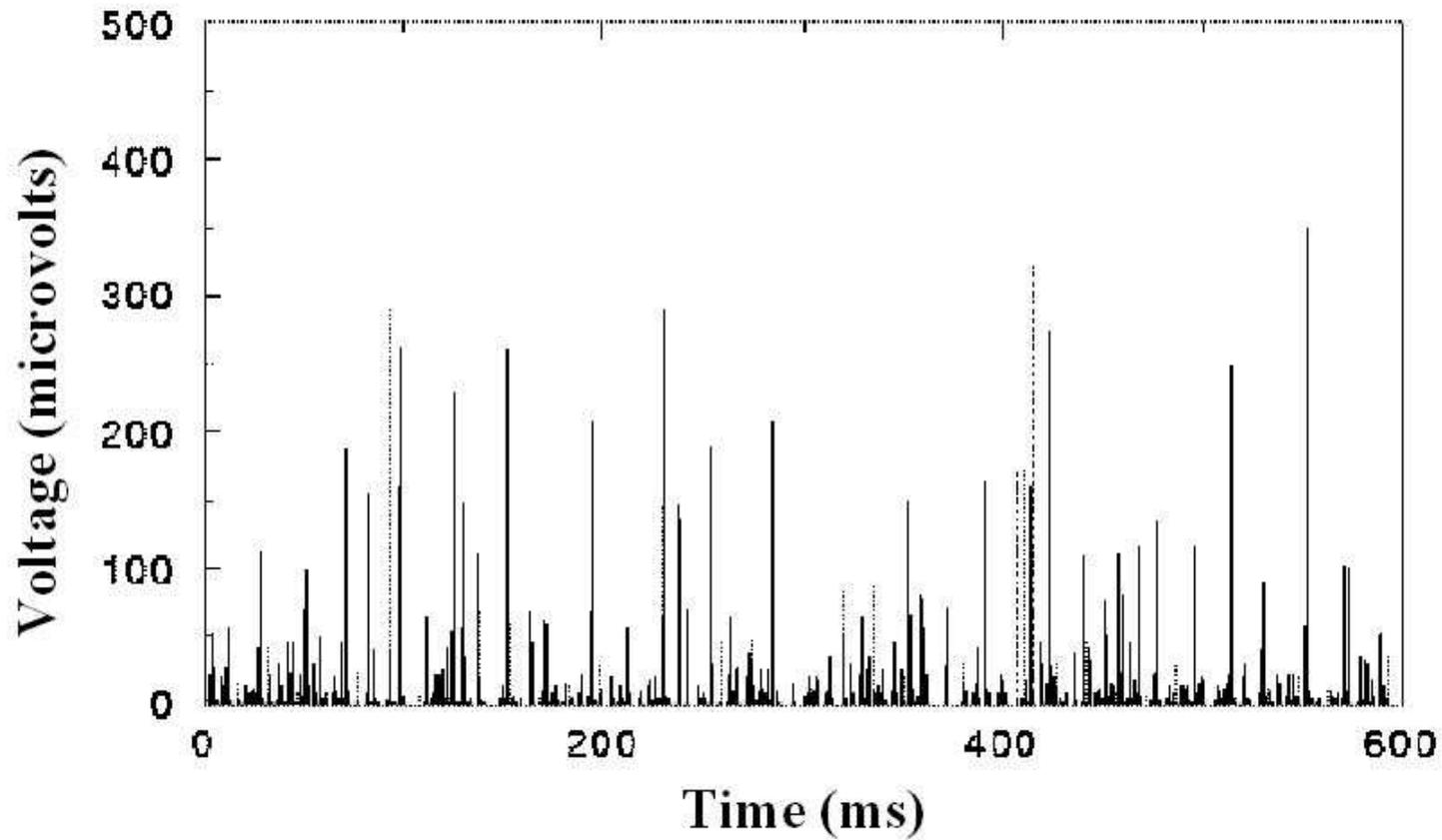
- looks a lot like **endogeneous noise** in complex systems (turbulence, Barkhausen noise)

# Turbulence: intermittency



Local dissipation in a turbulent flow

# Barkhausen noise



Slow, regular and featureless exogeneous drive but intermittent endogeneous dynamics

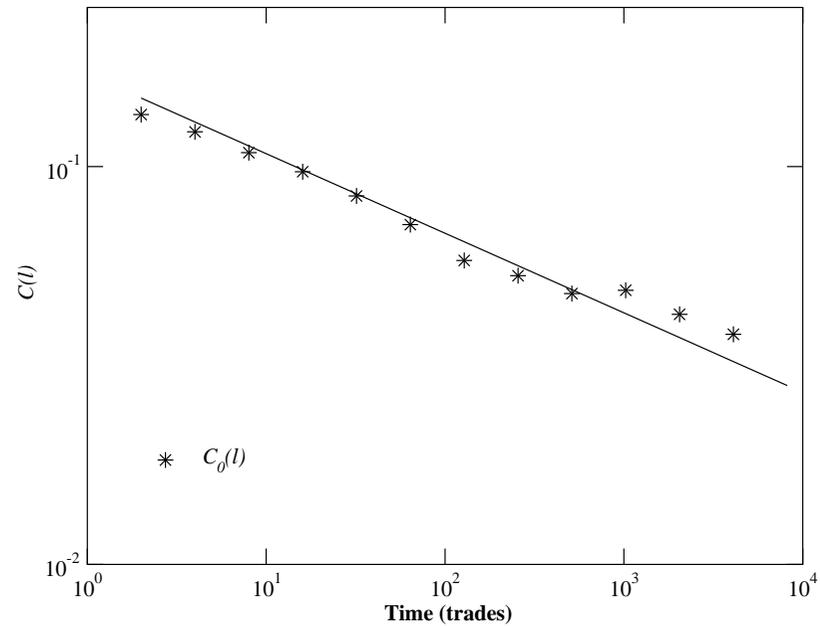
## II. Questions with possible empirical answers

- A. Are news the main determinant of volatility?: clearly no
- B. Are price such that supply instantaneously equals demands? How fast information is included in prices?

## II-B. Are markets in “equilibrium?”

- **UHF data** allows one to understand the microscopics of order flow and price formation
- One can distinguish **buy orders from sell orders**
- **Surprise:** the autocorrelation of the sign of trades is **long-range correlated**  $C(\tau) \sim \tau^{-\gamma}$ ,  $\gamma < 1$ , over several days or weeks
- **A Paradox:** Sign of order flow very predictable and orders **impact** the price – but no predictability in the sign of price changes ??

# Trade correlations



Correlations extend to several days! (Chordia et al., Hopman, etc.)

## II-B. Are markets in “equilibrium?”

- Even “liquid” markets offer a very small immediate liquidity ( $10^{-5}$  for stocks) – buyers/sellers have to fragment their trades over days, weeks or even months
- “Information” can only be *slowly incorporated into prices*, latent demand does not match latent supply – Markets are hide and seek games between buyers and sellers and are *not* in equilibrium
- Critical long term market resiliency: the impact of a trade decays as a power-law as to offset exactly the trade correlation (with J. Kockelkoren, M. Potters, M. Wyart)

## II- Conclusion

- A) Are news really the main determinant of volatility?
  - No, endogenous dynamics more likely, through impact – see below
- B) Are price really such that supply instantaneously equals demands?
  - No, “information” is only very slowly incorporated into prices

## III. Some important missing ingredients

- A. **Imperfect Rationality**: noisy decisions but not necessarily of **strong distortions**
- B. **Interaction and Heterogeneity** The Random Field Ising Model, Spin-Glasses
- C. **Impact and feedback loops** Model induced crashes
- Conclusion: **Uncertainty ?**

## III-A. Models of imperfect rationality

- Agents **do make errors and have regrets** (cognitive or sensorial biases, imperfect information, urgency, negligence, algorithmic complexity) and may choose **suboptimal solutions**
- Tendency to prefer a better solution by comparing nearby choices, leading to a **statistical mechanics** of choices
- **Source of errors** but not necessarily of **strong distortions**

# III. Some important missing ingredients

- A. Imperfect Rationality
- B. Interaction and Heterogeneity The Random Field Ising Model, Spin-Glasses
- C. Impact and feedback loops Model induced crashes
- Conclusion: Uncertainty ?

## III-B. Models of collective decisions

- Collective behaviour is often irreducible to individual dynamics – at variance with the “representative agent theory”
- People do not make decision in isolation but rely on the choice of others: this is a fact of life...
- Many important situations in practice: vaccines, hygiene, driving, crime, etc.
- Sometimes very strong distortion/amplification phenomena due to imitation (Louis XIV's wig)

# Starlings in Rome



A. Cavagna et al.

## III-B. Models of collective decisions

- **Binary decision** of agent  $i$ :  $S_i = \pm 1$  (to buy/sell/lend or not to buy/sell/lend, to join or not to join a riot, etc.)
- **Influence factors**:
  - **personal opinion**, propensity or utility  $\phi_i$  – heterogeneous with probability  $P$
  - **public information** (price, technology level, zeitgeist)  $F(t)$ , smooth
  - **social pressure** or imitation effects  $\sum_j J_{ij} S_j$

## III-B. Models of collective decisions

- The RFIM update rule:

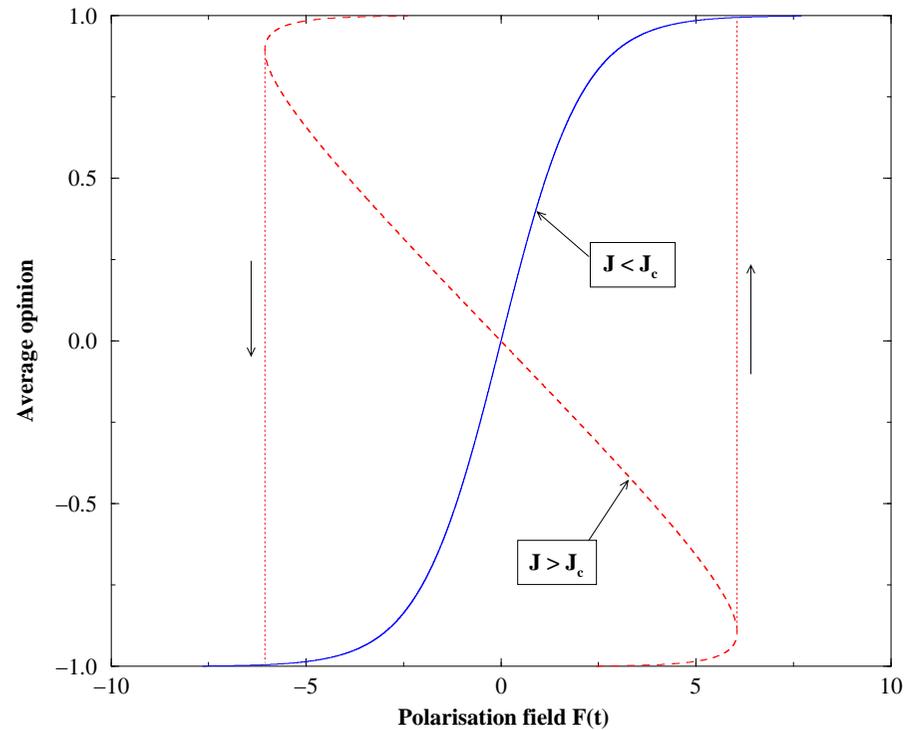
$$S_i(t) = \text{sign} \left[ \phi_i + F(t) + \sum_{j \in \mathcal{V}_i} J_{ij} S_j(t-1) \right],$$

- Aggregate demand:  $\mathcal{O} = N^{-1} \sum_i S_i$
- Applications: Birth rates, Cell phones, Clapping...(with Q. Michard)

## III-B. Model of collective decisions

- $J < J_c$ : personal choices dominate, smooth demand curve
- $J > J_c$ : herding dominates, strong deformation of the fundamental demand curve: discontinuities appear at the macro level – imitations induced panic/crashes
- $J \approx J_c$ : avalanche dynamics with power-law distribution of sizes
- Example: Clapping, but also Contagion: Pessimism, Trust, Default, etc.
- Hysteresis in and out of the crisis

## III-B. Model of collective decisions



Breakdown of the representative agent theory – cf. Alan Kirman: *Whom or what does the representative individual represent?*

## III-B. Metaphoric models of complexity

- Generically, a system such that individual elements are **heterogeneous and interacting** (competing) is in the “spin-glass” class of problems (cf. **P.W. Anderson**, 1987) – cf also pinned domain walls, vortices, fracture fronts, etc.:
  - Many metastable states
  - Slow intermittent dynamics, never in equilibrium – cf. glasses
  - Fragility to external perturbations
- New methods from physics to deal with these problems – “cavity” theory (1985 → 2009)

# III. Some important missing ingredients

- A. Imperfect Rationality
- B. Interaction and Heterogeneity
- C. Impact and feedback loops Model induced crashes
- Conclusion: Uncertainty ?

## III-C. Impact and feedback loops

- Impact of trades is crucial to understand why prices move
- The price process is **not God given** and we merely observe it, tracking the “true” value
- Even “liquid” markets are not that liquid (cf. above)
- Trading, even uninformed and with **relatively small volumes**, strongly influences prices and leads to noticeable effects or **even positive feedback loops**

## III-C. Impact and feedback loops

- Example: Portfolio Insurance & the 1987 crash
- Remember the Black-Scholes model: zero risk means perfect replication
- Forget buying a true insurance protecting against a fall of the market: follow the replicating strategy
- Sell when the market goes down!
- LOR: 80 B\$ “insured” like that in 1987 – for a daily market liquidity of 5 B\$....

## III-C. Impact and feedback loops

- Example: Portfolio Insurance & the 1987 crash
- This did not cause the crash but **amplified** it tremendously
- By neglecting the crash probability, B&S contributed in creating one!
- After 1987: very slow, incomplete evolution away from Black & Scholes – still the **textbook standard**, with very little **caveats**.
- Cf. *Les marchés dérivés: pour une pédagogie du risque*, **JPB**, Le Monde, Mars 1995.

## III-C. Impact and feedback loops

- History repeating: Credit Derivatives & the 2008 crash
- Absurd models for correlation between obligors → Huge underestimation of the risk of credit derivatives (CDOs, etc)
- Feedback loops: a) Mark to market accounting rules – inspired by efficient market theory; b) CDSs
- Lost of confidence in the models → overreaction and unjustified write-downs → Banks technically bankrupt (Lehmann)
- By neglecting global systemic risk, faulty models created it

# Conclusion

- Primary importance of **data** and orders of magnitude over axioms and theorems, **mechanisms** over equations
- Markets are **complex systems** that generate rich **endogenous** dynamics
- Interesting metaphoric models from physics with **interactions and heterogeneities** that lead to **fragility, discontinuities and intermittency**
- Need to identify **interactions and feedback loops** to prevent **contagion and instability** (models & rules can destabilize the market) – **need for “second generation” models**

# Uncertainty and Black-Swans

- How to foster a real engineering of the economy? Agent Based Simulations with millions of realistic agents – cf. [D. Farmer, D. Foley](#), Nature August 2009
- How to model what seems beyond modelling and reduce the realm of uncertainty and “Black Swans”? ([N. Taleb](#))
- A major scientific program